

Return of Organization Exempt from Income Tax

2003

Under section 501(c), 527, or 4947(a)(1) of the Internal Revenue Code (except black lung benefit trust or private foundation)

Open to Public Inspection

Department of the Treasury
Internal Revenue Service

▶ The organization may have to use a copy of this return to satisfy state reporting requirements.

A For the 2003 calendar year, or tax year beginning _____, **2003**, and ending _____,

B Check if applicable:
 Address change
 Name change
 Initial return
 Final return
 Amended return
 Application pending

Please use IRS label or print or type. See specific instructions.

ALS Therapy Development Foundation, Inc.
 215 First Street
 Cambridge, MA 02142

D Employer Identification Number
04-3462719

E Telephone number
617-441-7200

F Accounting method: Cash Accrual
 Other (specify) ▶

CLIENT'S COPY

• Section 501(c)(3) organizations and 4947(a)(1) nonexempt charitable trusts must attach a completed Schedule A (Form 990 or 990-EZ).

H and I are not applicable to section 527 organizations.

H (a) Is this a group return for affiliates? . . . Yes No

H (b) If 'Yes,' enter number of affiliates. ▶

H (c) Are all affiliates included? Yes No
(If 'No,' attach a list. See instructions.)

H (d) Is this a separate return filed by an organization covered by a group ruling? Yes No

I Group Exemption Number. . . ▶

M Check if the organization is not required to attach Schedule B (Form 990, 990-EZ, or 990-PF).

G Web site: ▶ N/A

J Organization type (check only one) 501(c) 3 (insert no.) 4947(a)(1) or 527

K Check here if the organization's gross receipts are normally not more than \$25,000. The organization need not file a return with the IRS; but if the organization received a Form 990 Package in the mail, it should file a return without financial data. Some states require a complete return.

L Gross receipts: Add lines 6b, 8b, 9b, and 10b to line 12 ▶ 5,347,253.

Part I Revenue, Expenses, and Changes in Net Assets or Fund Balances (See Instructions)

REVENUE	1 Contributions, gifts, grants, and similar amounts received:				
	a Direct public support	1a	2,644,562.		
	b Indirect public support	1b	29,415.		
	c Government contributions (grants)	1c			
	d Total (add lines 1a through 1c) (cash \$ 1,689,829. noncash \$ 984,148.)	1d		2,673,977.	
	2 Program service revenue including government fees and contracts (from Part VII, line 93)	2			
	3 Membership dues and assessments	3			
	4 Interest on savings and temporary cash investments	4			
	5 Dividends and interest from securities	5			
	6a Gross rents	6a			
	b Less: rental expenses	6b			
	c Net rental income or (loss) (subtract line 6b from line 6a)	6c			
7 Other investment income (describe ▶ See Statement 1)	7		7,571.		
8a Gross amount from sales of assets other than inventory	(A) Securities		(B) Other		
	984,761.	8a			
	b Less: cost or other basis and sales expenses	8b	5,256.		
	984,148.	8b			
c Gain or (loss) (attach schedule) Statement 2	8c	-5,256.			
d Net gain or (loss) (combine line 8c, columns (A) and (B))	8d		-4,643.		
9 Special events and activities (attach schedule). If any amount is from gaming, check here <input type="checkbox"/>	a Gross revenue (not including \$ _____ of contributions reported on line 1a)	9a	1,680,944.		
	b Less: direct expenses other than fundraising expenses	9b	430,661.		
	c Net income or (loss) from special events (subtract line 9b from line 9a) Statement 3	9c		1,250,283.	
10a Gross sales of inventory, less returns and allowances	10a				
	b Less: cost of goods sold	10b			
	c Gross profit or (loss) from sales of inventory (attach schedule) (subtract line 10b from line 10a)	10c			
11 Other revenue (from Part VII, line 103)	11				
12 Total revenue (add lines 1d, 2, 3, 4, 5, 6c, 7, 8d, 9c, 10c, and 11)	12		3,927,188.		
EXPENSES	13 Program services (from line 44, column (B))	13		3,849,746.	
	14 Management and general (from line 44, column (C))	14		248,312.	
	15 Fundraising (from line 44, column (D))	15		384,262.	
	16 Payments to affiliates (attach schedule)	16			
17 Total expenses (add lines 16 and 44, column (A))	17		4,482,320.		
ASSETS	18 Excess or (deficit) for the year (subtract line 17 from line 12)	18		-555,132.	
	19 Net assets or fund balances at beginning of year (from line 73, column (A))	19		1,596,178.	
	20 Other changes in net assets or fund balances (attach explanation) See Statement 4	20		827.	
	21 Net assets or fund balances at end of year (combine lines 18, 19, and 20)	21		1,041,873.	

Part II Statement of Functional Expenses All organizations must complete column (A). Columns (B), (C), and (D) are required for section 501(c)(3) and (4) organizations and section 4947(a)(1) nonexempt charitable trusts but optional for others.

Do not include amounts reported on line 6b, 8b, 9b, 10b, or 16 of Part I.		(A) Total	(B) Program services	(C) Management and general	(D) Fundraising
22 Grants and allocations (att sch) See Stm 5 (cash \$ 250,832. non-cash \$ _____)	22	250,832.	250,832.		
23 Specific assistance to individuals (att sch)	23				
24 Benefits paid to or for members (att sch)	24				
25 Compensation of officers, directors, etc	25	57,500.	47,324.	2,975.	7,201.
26 Other salaries and wages	26	1,497,439.	1,232,428.	77,488.	187,523.
27 Pension plan contributions	27				
28 Other employee benefits	28	153,569.	130,438.	6,112.	17,019.
29 Payroll taxes	29	133,208.	111,657.	5,999.	15,552.
30 Professional fundraising fees	30				
31 Accounting fees	31	16,007.		16,007.	
32 Legal fees	32	15,927.	18,043.	-424.	-1,692.
33 Supplies	33	39,524.	34,006.	1,000.	4,518.
34 Telephone	34	34,108.	29,536.	1,267.	3,305.
35 Postage and shipping	35	28,224.	14,790.	804.	12,630.
36 Occupancy	36	351,887.	328,254.	6,712.	16,921.
37 Equipment rental and maintenance	37	16,292.	15,564.	410.	318.
38 Printing and publications	38				
39 Travel	39	94,682.	63,761.	982.	29,939.
40 Conferences, conventions, and meetings	40	58,030.	56,724.	85.	1,221.
41 Interest	41	258.		258.	
42 Depreciation, depletion, etc (attach schedule)	42	58,355.		58,355.	
43 Other expenses not covered above (itemize):					
a See Statement 6	43a	1,676,478.	1,516,389.	70,282.	89,807.
b	43b				
c	43c				
d	43d				
e	43e				
44 Total functional expenses (add lines 22 - 43). Organizations completing columns (B) - (D), carry these totals to lines 13 - 15	44	4,482,320.	3,849,746.	248,312.	384,262.

Joint Costs. Check if you are following SOP 98-2.

Are any joint costs from a combined educational campaign and fundraising solicitation reported in (B) Program services? Yes No
 If 'Yes,' enter (i) the aggregate amount of these joint costs \$ _____; (ii) the amount allocated to Program services \$ _____; (iii) the amount allocated to Management and general \$ _____; and (iv) the amount allocated to Fundraising \$ _____

Part III Statement of Program Service Accomplishments

What is the organization's primary exempt purpose? ▶ See Statement 7	Program Service Expenses (Required for 501(c)(3) and (4) organizations and 4947(a)(1) trusts; but optional for others.)
a See Statement 8	
(Grants and allocations \$ 250,832.)	3,849,746.
b	
(Grants and allocations \$)	
c	
(Grants and allocations \$)	
d	
(Grants and allocations \$)	
e Other program services (Grants and allocations \$)	
f Total of Program Service Expenses (should equal line 44, column (B), Program services)	3,849,746.